

SOURCING CONCIERGE

A GUIDE FOR CUSTOM AND SOURCING

A DEDICATED DEPARTMENT

- Reid Witlin has a dedicated custom & sourcing department
- Our goal is to provide textiles that...
 - Are budget friendly
 - Have project friendly lead-times
 - Provide strike-offs, lab dips, 1st yard production for approval
 - Maintain design integrity and copyright sensitivity

OPTIONS & SOLUTIONS

SOURCING

- Alternates
- Substitutes

Info Required:

Qty

Budget

Lead-time

Sample to match/image

Spec info (repeat, content)

CUSTOMS

- Weave-downs/ Value Engineered
- Discontinued Items

<u>Info Required:</u>

Qty

Budget

Lead-time

Sample to match

Spec info (repeat, content)

MINIMUMS (APPX)

SOURCING

- Existing sourced textiles have flexible minimum qtys.
- As little as 2 yds can be provided.

CUSTOMS

- Vinyl 300-500 yds
- Wovens 200-300 yds
- Sheers/Drapery 500-1,000 yds
- Prints 100 yds

DESIGN INTEGRITY

- Maintaining the integrity of design is important to Reid Witlin.
- If we feel a pattern has potential copyright implications or if we are asked by the designer/purchasing agent to consider a royalty payment, we are happy to obtain permission prior to beginning work on the job.



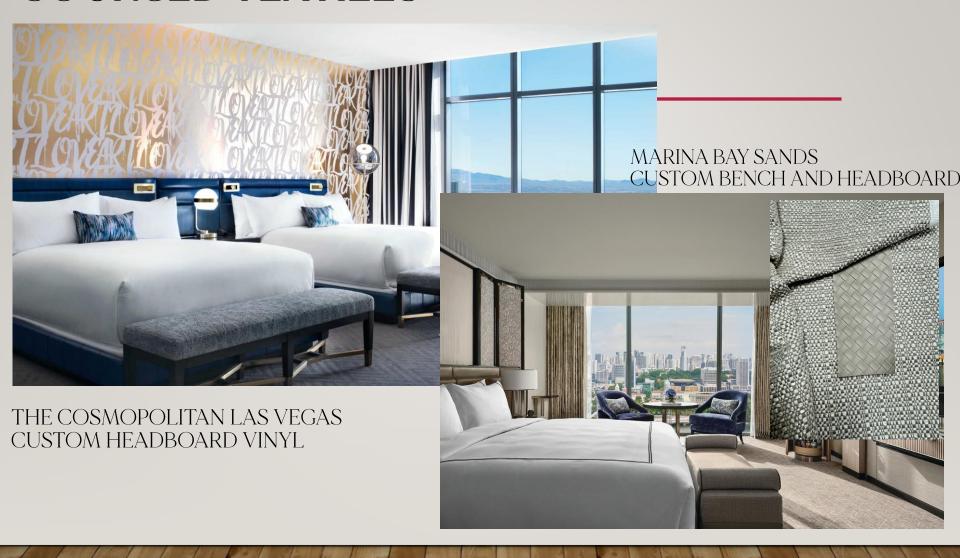
PENDRY - SAN DIEGO, CA

ROTTET STUDIO PROJECT DYNAMICS











MIZUMI RESTAURANT - WYNN CUSTOM EMBROIDERY WYNN LAS VEGAS CUSTOM BENCH, BED, AND PILLOWS



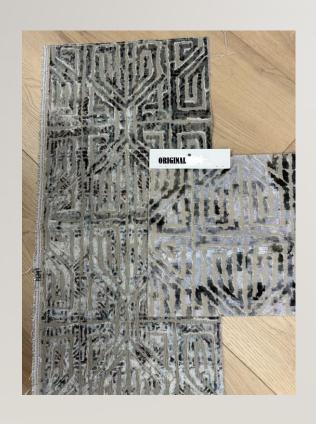




DURANGO, LAS VEGAS AVE ID PRO.CURE PURCHASING

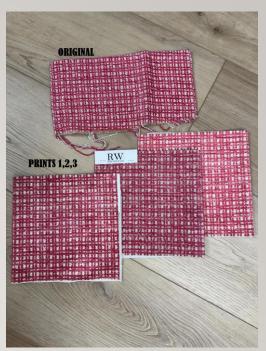


VE PRINTS EMBROIDERY











HERE TO HELP!

To help speed the process please be sure to include the following information in your request:

- Designer
- Purchasing Agent
- Qty
- Budget
- Application & any other requirements